



معهد التدريب الوظيفي ش.م.م
Occupational Training Institute L.L.C
Delivering First Class Training Since 1992

Connecting Training, Learning and
Development Professionals to
Drive Excellence



*Occupational Training Institute is an
OPAL Star Gold training provider*



شركة تنمية نفط عُمان
Petroleum Development Oman



*Occupational Training Institute is a
Diamond approved training provider*



*Occupational Training Institute is
Approved by Distribution Code Review Panel*



**ISO 9001:2015 C413
MGMT. SYS. CERTIFIED**



About Us

OTI Training Institute (OTI) provides training to an internationally competitive standard. Our clients are constantly required to innovate, and find new ways of delivering services against increased competition and constrained resources. OTI equips organizations to meet this challenge. Bringing rigour and integrity of our experience we are uniquely placed to deliver end-to-end training solutions, which we have spent honing since 1992.

What we do best is provide transformational training and development solutions, equipping our delegates with real skills driving organizational growth.

Our approach is highly collaborative. Our experienced educators deliver excellent outcomes for our clients. We also practice what we preach, by encouraging our staff to continue their learning and keep their skills fresh through in-house professional development. Our learning and development specialists create the most impactful courses delivering engaging workshops.

Our mission is to make training accessible globally by adapting and delivering training wherever required. We can coordinate training programmes consistently across many locations quickly as we have been doing it for decades.





Connecting Training, Learning and Development Professionals to Drive Excellence

We Offer

Health, Safety and Environment (HSE) Training

- Because risk exist in every workplace

Defensive Driving Courses

- Let our internationally qualified driver trainers put your company on the right road

Learning & Development Courses

- Develop sound working practices within your team to achieve organisational goals

Management Courses / NEBOSH & IOSH

- Empower yourself and your team with the certifications recognized around the world

Technical Training Courses

- Providing practical engineering skills training courses for industry

Specialized Training Courses

- Emergency response and dangerous goods training to ensure the protection of your organisation
- Work at height and rescue

Distribution of Fire Safety System & Equipment's

- Skid Pump Unit
- Mobile Pump Unit
- Hydraulic Submersible Pump
- Mini Submersible Pump
- Engine Submersible Pump
- ERADS
- Remote Track Monitor
- Deluge Truck
- Trailer Deck Gun
- Direct Injection Foam Skid
- Foam Transfer Pump
- Hose Recovery Vehicle
- Hose
- Fittings, Adapters and Accessories
- Manifolds
- Hydrants



**Occupational Training Institute is an approved assessment center by
OPAL under Lifting Operation Competency Card Scheme**





OTI Training Course Programme List

No	Course Code	Course Title
PDO-HSE Level 1		Section 1
1	01-PDO-L1-OTI	HSE Orientation for Non-Supervisory Staff (ORTNS)
2	02-PDO-L1-OTI	HSE Orientation for Supervisory Staff (ORTS)
3	03-PDO-L1-OTI	Chemical Handling – Dealing with the risk (CHA)
4	04-PDO-L1-OTI	Chemical Handling Awareness Scheduled Recertification (CHAR)
5	05-PDO-L1-OTI	Environmental Awareness (EA)
6	06-PDO-L1-OTI	Self Contained Breathing Apparatus & Confined Space Rescue (SCBA)
7	07-PDO-L1-OTI	SCBA & Confined Space Rescue Scheduled Recertification (SCBAR)
8	08-PDO-L1-OTI	Staying alive in a H2S environment (H2S)
9	09-PDO-L1-OTI	Staying alive in a H2S environment scheduled Recertification (H2SR)
10	10-PDO-L1-OTI	Conducting Health Risk Assessment (HRA)
11	11-PDO-L1-OTI	Fire Warden responsibilities (FW)
12	12-PDO-L1-OTI	Process Safety – your role to play (PSO)
13	13-PDO-L1-OTI	Working with Naturally Occurring Radioactive Materials (NORMA)
PDO-HSE Level 2		Section 2
14	01-PDO-L2-OTI	Authorised Gas Tester (AGT)
15	02-PDO-L2-OTI	Authorised Gas Tester Scheduled Recertification (AGTR)
16	03-PDO-L2-OTI	Chemical Handling Awareness for Supervisors (CHAS)
17	04-PDO-L2-OTI	Naturally Occurring Radioactive Material for Supervisors (NORMS)
18	05-PDO-L2-OTI	NORM for Supervisors scheduled Recertification (NORMSR)
19	06-PDO-L2-OTI	HSE Incident Investigation (HII)
20	07-PDO-L2-OTI	HSE Leadership for Frontline Supervisors (HSELF)
21	08-PDO-L2-OTI	HSE Leadership for Frontline Supervisors Refresher (HSELF SR)
22	09-PDO-L2-OTI	HSE Leadership for Management (HSELM)
23	10-PDO-L2-OTI	HSE Leadership for Management scheduled Recertification (HSELMR)
24	11-PDO-L2-OTI	Permit to Work Holders (PTWH)
25	12-PDO-L2-OTI	Permit to Work Holders scheduled Recertification (PTWHR)
26	13-PDO-L2-OTI	Permit to Work Signatories (PTWS)
27	14-PDO-L2-OTI	Permit to Work Signatories scheduled Recertification (PTWSR)
28	15-PDO-L2-OTI	Permit to Work Auditors (PTWA)
29	16-PDO-L2-OTI	Permit to Work Auditors scheduled Recertification (PTWAR)
30	17-PDO-L2-OTI	Safety Leadership for Executives (SLE)



OTI Training Course Programme List

No	Course Code	Course Title
	First Aid Training	Section 3
31	01-FAC OTI	AHA HeartSaver First Aid CPR & AED Foundation
32	02-FAC-OTI	NSC First Aid, CPR & AED
33	03-FAC-OTI	First Aid & CPR
	Fire Training	Section 4
34	01-FC OTI	Fire Warden & Initial Fire Response
35	02-FC-OTI	Fire Warden
36	03-FC-OTI	Initial Fire Response
37	04-FC-OTI	Fire Watcher
	HSE Training	Section 5
38	01-HSE-OTI	Authorised Gas Tester
39	02-HSE-OTI	Chemical Handling Awareness
40	03-HSE-OTI	Chemical Handling Awareness for Supervisors
41	04-HSE-OTI	HSE Incident Investigation
42	05-HSE-OTI	Safety Leadership
43	06-HSE-OTI	Naturally Occurring Radioactive Material Awareness (NORMA)
44	07-HSE-OTI	Naturally Occurring Radioactive Material Awareness for Supervisors (NORMA)
45	08-HSE-OTI	Permit To Work
46	09-HSE-OTI	Environmental Awareness
47	10-HSE-OTI	Self-Contained Breathing Apparatus
48	11-HSE-OTI	Confined Space Entry
49	12-HSE-OTI	Confined Space Rescue
50	13-HSE-OTI	Excavation & Trenching
51	14-HSE-OTI	HSE Induction
52	15-HSE-OTI	H2S Awareness & Escape
53	16-HSE-OTI	Manual Handling
54	17-HSE-OTI	Noise Awareness
55	18-HSE-OTI	Riggers & Banksman
56	19-HSE-OTI	Risk Assessment
57	20-HSE-OTI	Occupational Health Management



OTI Training Course Programme List

No	Course Code	Course Title
	Scaffolding Training	Section 6
58	01-SC OTI	Safe Inspection of Scaffolds
59	02-SC-OTI	Erection & Dismantling of Basic Scaffolds
60	03-SC-OTI	Scaffolding Appreciation
61	04-SC-OTI	Safe Working at Height
	Defensive Driving	Section 7
62	01-DD OTI	Blacktop (Light Vehicle)
63	02-DD-OTI	Blacktop & Graded Road (Light/Heavy Vehicle)
64	03-DD-OTI	Graded Road (Light Vehicle)
65	04-DD-OTI	Blacktop & Graded (Light/Heavy Tankers)
66	05-DD-OTI	Blacktop & Graded (Light/Heavy Bus)
67	06-DD-OTI	Off Road Soft Sand Driving Skills
68	07-DD-OTI	Road Diversion techniques
69	08-DD-OTI	VIP Professional Driver
70	09-DD-OTI	Eco Driving LV
71	10-DD-OTI	Speed Awareness & Distracted Driving
72	11-DD-OTI	IVV Driving Instructor Training
73	12-DD-OTI	Boom Truck Operator (Refresher)
74	13-DD-OTI	Heavy Vehicle - Mobile Cranes
75	14-DD-OTI	Forklift Safety - 1 day
76	15-DD-OTI	Forklift Safety - 3 days
77	16-DD-OTI	Heavy Equipment Plant Operator
78	17-DD-OTI	Overhead Crane Operations
79	18-DD-OTI	Rigging & Slings (Basic)
80	19-DD-OTI	Rigging & Slings (Boom Truck Operator)
81	20-DD-OTI	Rigging & Slings (Mobile Crane Operator) - Refresher
82	21-DD-OTI	Slinger Banksman
83	22-DD-OTI	Use of Mobile Elevated Work Platforms (MEWP)
84	23-DD-OTI	Vehicle Banksman
85	24-DD-OXY-OTI	Graded Road - Foundation (LV)
86	25-DD-OXY-OTI	Graded Road - Refresher (LV)
87	26-DD-OXY-OTI	Graded Road Foundation (HGV)
88	27-DD-OXY-OTI	Graded Road - Refresher (HGV)



OTI Training Course Programme List

No	Course Code	Course Title
	Defensive Driving	Section 7
89	28-DD-OXY-OTI	Graded Road (LV & HGV - Bus)
90	29-DD-OXY-OTI	Graded Road (LV & HGV - Tanker)
	Working at Heights & Rescue	Section 8
91	04-WHR- OTI	HSM1 Module - Height Safety Equipment Appreciation & Inspection
92	05-WHR- OTI	HSM2 Module - Practical Use of Personal Fall Protection Equipment
93	06-WHR- OTI	HSM3 Module - Occasional Industrial Climber
94	07-WHR- OTI	HSM4 Module - Advanced Industrial Climber
95	08-WHR- OTI	HSM5A Module - Gotcha Kit Rescue Training
96	09-WHR- OTI	HSM5B Module- Shark Rescue Training
97	10-WHR- OTI	HSM5C Module - CRD Kit Rescue Training
	Dangerous Goods Training	Section 9
98	01-DG- OTI	Dangerous Goods Awareness Course Summary
99	02-DG-OTI	IATA Dangerous Goods By Air
100	03-DG-OTI	IMDG Dangerous Goods By Sea
	Safety Leadership, IOSH & NEBOSH	Section 10
101	01-SL- OTI	Online NEBOSH, IOSH, NVQ Solutions
102	02-SL- OTI	IOSH Managing Safely
103	03-SL- OTI	NEBOSH International General Certificate
	Vocational Training Courses	Section 11
104	01-VC-OTI	OTI Approved HSE Foundation Course
105	02-VC-OTI	OTI Approved HSE Supervisor Course
	Cambridge Professional Academy Management Training	Section 12
106	01-MC-OTI	CAM Qualification Overview - Digital Marketing & Diploma
107	02-MC-OTI	CIM Qualification Overview - Marketing & Diploma
108	03-MC-OTI	CMI Qualification Overview - Management & Leadership Diploma
109	04-MC-OTI	ISMM Qualification Overview - Sales & Marketing
	Distribution of Equipment	Section 13
110	01-DOE- OTI	Spanset Equipment & Course
111	02-DOE- OTI	Spanset – The Ultimate Rescue Package



OTI Training Course Programme List

No	Course Code	Course Title
	National Plant Operator Registration Scheme (NPORS)	Section 14
112	01-NPOR-OTI	Slinger/signaler
113	02-NPOR-OTI	MEWP boom (self-propelled)
114	03-NPOR-OTI	MEWP scissor lift
115	04-NPOR-OTI	Mobile crane
116	05-NPOR-OTI	Overhead crane
117	06-NPOR-OTI	Crane/lift supervisor
118	08-NPOR-OTI	Forklift
	Emergency Response	Section 15
119	01-ERT-OTI	Emergency Response Training
	British Approval for Fire Equipment (BAFE)	Section 16
120	01-BAFE-OTI	Examinations certificate for Extinguishers Technicians (British Approval for Fire Equipment)
	Highfield Approved Courses	Section 17
121	01-HAC-OTI	Highfield Level 1 International Award in Work at Height
122	02-HAC-OTI	Highfield Level 2 International Food Safety
123	03-HAC-OTI	Highfield Level 3 International First Aid
	Soft Skills Training Courses Duration: 5 – 1 day programs	Section 18
124	01-SS-OTI	Customer service
125	02-SS-OTI	Communication
126	03-SS-OTI	Stress management
127	04-SS-OTI	Conflict and collaboration Thomas Kilmann Indicator
128	05-SS-OTI	Myers Briggs Type Indicator level 1 & 2
129	06-SS-OTI	Emotional Intelligence
130	07-SS-OTI	Change management
131	08-SS-OTI	Time management
132	09-SS-OTI	Work ethics (22 week program)
133	10-SS-OTI	Motivation
134	11-SS-OTI	Followership
135	12-SS-OTI	Functional Leadership
136	13-SS-OTI	Team communications
137	14-SS-OTI	Belbin team roles
138	15-SS-OTI	Feedback
139	16-SS-OTI	Social Styles
140	17-SS-OTI	Team Communication
141	18-SS-OTI	Stages of Team Development
142	19-SS-OTI	Building Teams for Success

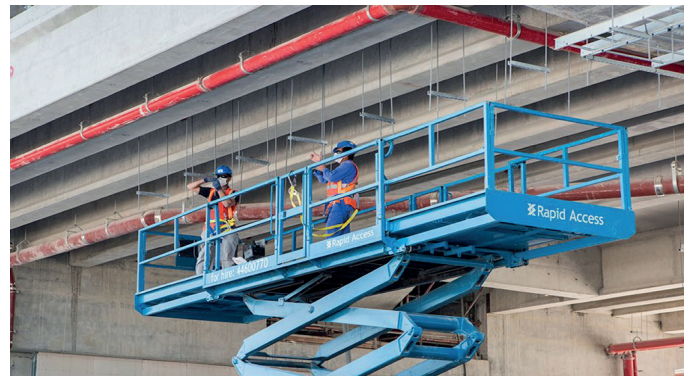


OTI Training Course Programme List

Course Code	Course Title
Offshore Petroleum Industry Training Organization (OPITO)	Section 19
01-ST-OTI	OPITO Competence Assessor
02-ST-OTI	OPITO Internal Verifier
Scottish Qualifications Authority (SQA)	Section 20
03-ST-OTI	SQA L&D9DI – Assessment using Direct & Indirect Methods
04-ST-OTI	SQA L&D11 – Internal Verification of Workplace Assessment
Institution of Occupational Safety & Health (IOSH)	Section 21
05-ST-OTI	IOSH Working Safely
06-ST-OTI	IOSH Working Safely in the Subsea Sector
07-ST-OTI	IOSH Managing Safely
08-ST-OTI	IOSH Managing Safely in the Marine & Subsea Industries
09-ST-OTI	IOSH Working at Height Awareness
10-ST-OTI	IOSH Certified Confined Space Entry Awareness
Oil, Gas and Subsea (Customised, Tailored and Bespoke Training)	Section 22
11-ST-OTI	Introduction to Offshore Operations
12-ST-OTI	Introduction Subsea Well Production Control System
13-ST-OTI	Overview of Subsea Isolations and Intervention
14-ST-OTI	Small Bore Tubing Awareness (Coned and Threaded)
15-ST-OTI	Small Bore Tubing Awareness (Twin Ferrule)
16-ST-OTI	Thread Awareness
17-ST-OTI	Safe Forklift Operation
18-ST-OTI	Safe Hose Assembly
19-ST-OTI	Safe Hose Inspection and Operation
20-ST-OTI	Safe MEWP (Mobile Elevated Work Platform) Operation
21-ST-OTI	Safe Overhead Crane Operation
22-ST-OTI	Safe Pallet Truck Operation



- IPAF Demonstrator
- IPAF PAV (Push around vertical)
- IPAF Harness
- PASMA
- IPAF Load Unload
- Rapid Access In House
- IPAF Mewps for Managers
- Operator Training
- IPAF Operator 1a, 1b, 3a, 3b





Unity Fire and Safety Services LLC & Occupational Training Institute LLC

Occupational Training Institute LLC (OTI)) has partnered with UNITY Fire and Safety Services LLC (UNITY). Collectively we have a wealth of experience working on behalf of a broad cross-section of industries, and have a proven track record of FF & ER Consultancy recruitment, training and deployment, which includes competency-based training and project management both in the region and internationally. Each partner within the team holds significant expertise in the services.

Unity Fire and Safety Services

Unity Fire and Safety was founded in the Sultanate of Oman in 2011. The company has grown incrementally and delivers high quality, bespoke Fire Consultancy, Fire Service Training, Firefighting PPE (personal protective equipment) and Fire Service Equipment including audit, maintenance and testing. Unity also specialises in the provision of fully trained Emergency Response Manpower together with mission critical equipment.

With offices in the Sultanate of Oman and the UK, Unity Fire and Safety Services is almost unique in its capability to support the Oil & Gas Industry, Engineering Procurement and Construction (EPC), Civil Defence and Airport Rescue Firefighting with its specialist Fire & Rescue capability.

Unity Fire and Safety has a substantial and highly satisfied client base ranging from small to medium sized enterprises to Omani government regulators and lists several multi-national oil and gas companies within its portfolio.

Unity offers a wide range of Fire and SHE Audit services complying with Omani law and international best practice. We are able to tailor responses to specific client needs and we would welcome the opportunity to speak with clients on a personal basis. Unity is the exclusive distributor in Oman for a whole range of fire and safety equipment, from specialist manpower, professional firefighter training, quality Fire and Safety Equipment and expert consultancy & advice, Unity Fire & Safety has it all.

Fire Service Manpower

Unity Fire and Safety provide specialist, qualified, experienced Fire & Rescue manpower for long or short term contracts. A small team for an interim, turn-key firefighting force solution or a full blown fire service, complete with appropriate PPE, fire trucks and command protocols, Unity delivers. Our personnel are available with both Arabic and English language skills.

Fire Training

Unity Fire and Safety uses experts, who are highly qualified instructors and professionals with years of 'hands on' experience, delivering the best quality, professional firefighter training in Arabic or English, to European or NFPA standards.

We can also train your staff in how to deal with emergencies at work that put your business at risk, tailoring our fire safety courses to fit your exact requirements and using the latest technology to ensure maximum student participation and skill retention.

Fire and Safety Consultancy

Unity Fire and Safety provide specialist fire and safety experts who have years of 'hands on' experience to support your business with tailored solutions on:

- Fire Risk Assessment,
- Fire Investigation,
- Fire Planning
- Fire Engineering Solutions
- Fire Policy and Protocol Management available.

We use our in-depth knowledge gained through long careers in International Fire and Rescue Services to work with our clients to reach the perfect solution for them.



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